

**INDIANA REAL ESTATE EDUCATION
ADVISORY COUNCIL**

July 11, 2022

1:30 p.m. (local time)

TO BE HELD THROUGH WEBEX

TO JOIN, CALL: (240) 454-0887

MEETING CODE: 610915440 OR

<https://IndianaEnhanced.Webex.com/join/PLAWebex>

- | | | |
|-------|--|---------|
| I. | Forward Academy of Real Estate, LLC (New School) | |
| | a. Pre-License | 90 hrs. |
| II. | House Call Home Inspection (CE22100017) | |
| | a. Randon | 2 hrs. |
| III. | Indiana Business and Real Estate Academy (CE21800026) | |
| | a. Avoiding and Overcoming a Low Appraisal...What Does the PA Say (MB) | 2 hrs. |
| | b. Buying and Selling a Real Estate Business (MB) | 2 hrs. |
| IV. | Perry Real Estate College – New School | |
| | a. Indiana Pre-License Course | 90 hrs. |
| | b. 24 hour managing broker | 24 hrs. |
| | c. 30 hour post-license | 30 hrs. |
| | • New Instructor – Kent Gray (INST201051 & INST201052) | |
| V. | Southern Indiana Realtors Association (CE21200049) | |
| | a. Real Estate Safety Matters Safe Business = Smart Business | 4 hrs. |
| | b. Becoming a Marketing Historian | 3 hrs. |
| | • New Instructor – Timothy Moore (INST201050) | |
| | c. Basics of the 1031 Exchange
(tabled form 3/1/22 meeting for timed outline) | |
| VI. | Troyer Real Estate School (SC00000024) | |
| | a. 30-hour post-licensing course | 30 hrs. |
| | b. Ethics in Real Estate | 4 hrs. |
| | c. Appraisal From an Appraiser | 4 hrs. |
| | d. Real Estate Lending | 4 hrs. |
| | e. Understanding Real Estate Forms | 4 hrs. |
| | f. Modern Construction in Real Estate | 4 hrs. |
| VII. | Tucker School of Real Estate (CE10600410) | |
| | a. Situational Awareness | 2 hrs. |
| VIII. | WebCE, Inc (CE21900012) | |
| | a. Prospecting 101 | 2 hrs. |

Next Scheduled Meeting
August 22, 2022